



Applications of Performance Management Technology

Accelerate & Extend Your Performance Management Results!

Session Overview

A 5-day practicum designed for managers and associates at any level who want to increase the impact of their initial Performance Management success.

APMT is a powerful educational experience available for management, supervisors, team leaders, and organization staff who want to expand their performance management skills. This 5-day living laboratory is a highly interactive program that provides multiple practice opportunities and the use of Aubrey Daniels International's accelerated computer-based training programs to enable the PM practitioner to build fluency in analyzing performance, pinpointing, measurement, feedback, and reinforcement techniques.

Why Should You Enroll?

To build your basic PM knowledge for more precise and accurate analysis and planning, LEARN how to schedule Positive Reinforcement to produce higher levels of performance, COACH others to better use their PM skills to sustain your organization's investment in Performance Management. A variety of industries and organizations are represented at the APMT. You will make valuable contacts that in many cases are maintained far beyond your week together. Sharing topics of mutual concern and viewing them in unique applications enriches all participants and helps build a support network that allows you to benchmark and exchange technical information that will enhance your PM implementation.

Why Should Others In Your Organization Enroll?

Because the APMT is a living laboratory, two or more participants from the same organization can work together to get a head start on their specific issues, ideas and plans. This team approach creates a support system that accelerates the transfer of skills within your organization.

What Are the Deliverables?

After completion of this course, each participant can put the principles into practice on the job and will be prepared to assist others in your organization to improve their use of Performance Management. You will become fluent in performing an ABC Analysis, pinpointing behaviors, and writing a Behavior Action Plan. Learn new skills: schedules of reinforcement and apply them to your business issues. Systems teams approach allows you to experience concepts and applications. Individual exercises. Group exercises. Videotapes. Discussion. Lecture.

Registration

\$2495/participant (*materials included*)

This seminar can be conducted at your location for groups of 20-30 people. Call for details.

phone: **1-678-904-6154**

e-mail: **sstewart@aubreydaniels.com**

online: **www.aubreydaniels.com**

ADI

Since 1978 **Aubrey Daniels International** has been dedicated to changing the way the world works. To do this we have focused our attention on the one factor that affects work every day: the behavior of people. Every action, every decision, every change is the result of someone's behavior and affects the behavior of other people, sometimes only a few and sometimes thousands. Business is constantly searching for the answers to "Why do people do what they do?" and "How can we get them to do what we need them to do all the time?" ADI provides real-world answers to these questions through its Precision Leadership™ consulting services.